

# **SALES WARRANTY CARD**

**TO BE THE BEST YOU ARE:**

- 1) ORGANIZED:** Use your calendar and always keep in touch with clients and prospects.
- 2) DETERMINED:** Small numbers multiply rapidly - consistently make new sales calls EVERY day.
- 3) HONEST:** All you have is your reputation. Let other people sell for you.

**SELLING IS: ASKING NOT TELLING; LISTENING NOT TALKING**

**"People Buy From People"**